



SERVING DENTAL PRACTITIONERS ACROSS OUR COUNTY
 240 A Twin Dolphin Drive · Redwood City · CA · 94065
 650.637.1121 · fax 650.649.2980 · info@smcnds.com

2018 SILVER BUSINESS MEMBERSHIP RENEWAL INVOICE

PAYABLE UPON RECEIPT

January 1, 2018

Sample

January 1 through December 31, 2018

\$ 1,600.00

TOTAL AMOUNT DUE \$1,600.00

12-MO SILVER BUSINESS MEMBERSHIP INCLUDES:		Value
Sample \$1,600 Dental/Medical Field Value \$3,240	Exhibit Table at Three General Membership Meetings @ \$350; additional meetings at a 20% Business Member discount	\$1,050
	Half Page Ads in Two Issues of <i>The Mouthpiece</i>* @ \$345; *Distribution 675 members + 155 non-member dentists in San Mateo County	\$690
	SMCDS Website Professional Services Directory Preferred Business Listing with link to your company website – Preferred Business designation exclusive to Business Mbrs	\$400
	Business Member Badge displayed on the <i>Business Member Wall of Fame</i> in four issues of <i>The Mouthpiece</i> and flagged in each New Member Kit newsletter issued during your membership period	\$300
	Global Business Member Status ID: All mentions of your company name in SMCDS publications and at meetings you attend will honor your SMCDS Business Member status, logo included on SMCDS website homepage	\$300
	Annual SMCDS Mailing List Use Non-Dental/Medical @ \$500	\$500
	TOTAL Value for Sample <i>Custom Silver Membership</i>	\$3,240



BENEFITS & PRIVILEGES OF BUSINESS MEMBERSHIP

A BUSINESS MEMBER ...

- ❖ Is a business that supports the San Mateo County Dental Society and its members through advertising, special product offers / pricing discounts, sponsorship of speakers, hosting exhibitor table clinics at study clubs, CE seminars, and/or general membership meetings
- ❖ Is a **preferred provider** SMCDs members are encouraged to support as often as possible when in the market for products and services

WE COUNT ON OUR BUSINESS MEMBERS TO ...

- ❖ Provide members with timely dental industry and small business information as well as products/services relevant to their needs
- ❖ Engage professionally with our members -- as consultants focused on identifying and fulfilling their needs

WE WELCOME OUR BUSINESS MEMBERS TO ...

- ❖ Write timely and relevant articles for our publications
- ❖ Be involved in developing and delivering SMCDs continuing education programs

WE OFFER 3 BUSINESS MEMBERSHIP LEVELS WITH SPECIAL OPPORTUNITIES FOR CONNECTING WITH MEMBERS VIA ...

- ❖ ADVERTISING / special acknowledgements in *The Mouthpiece*, Member Directory, Website, Facebook, Twitter, SMCDs eNews, New Member Kits
- ❖ USE of our seminar room
- ❖ TABLE CLINICS at our clinical and practice management continuing education seminars
- ❖ EXHIBIT TABLES at eight monthly general membership meetings
- ❖ PERIODIC USE of our updated member mailing list
- ❖ AND MORE. Details of each Business Membership level follow.

Business Membership Level	12-Month Membership Dues	Non-Business Member Cost for Same Benefits / Privileges		
		Dental/Medical Vendor	Non-Dental/Medical Vendor	Plus 20% Member Discounts Worth Up To
PLATINUM	\$3,500	\$6,980	\$7,760	\$290
GOLD	\$2,400	\$5,085	\$6,080	\$644
SILVER	\$1,600	\$3,240	\$3,640	\$560